

Q3/2026 pre-silent newsletter 5 October 2026

Sitowise publishes IR newsletters quarterly ahead of the silent period. The newsletter summarizes the past quarter and includes its most important releases, frequently asked questions from investors, and information on upcoming IR events.

Sitowise's silent period begins on 6 October 2026, and the Interim Report for 1 January–30 September 2026 will be published on 5 November 2026 at around 8:30 EET. The investor call in English will be held on the same day, starting at 12:00 EET. The link to the call will be published later.

THE MOST IMPORTANT RELEASES DURING Q3/2026 AND BEFORE THE SILENT PERIOD

Stock exchange release 16 July 2026: [Authority approval received for the sale of subsidiary Sitowise Sverige AB – transaction to be completed on 31 July 2026 | Sitowise](#)

Sitowise Group Plc announced that the Swedish Competition Authority, Konkurrensverket, had granted its final approval for the sale of Sitowise's Swedish subsidiary, Sitowise Sverige AB, to Sweco. In addition to the Swedish Competition Authority's approval, all other required authority approvals had been received.

Investor news 4 August 2026: [Sitowise secures three-year extension for Swedish traffic management system | Sitowise](#)

Stock exchange release 10 August 2026: [Sitowise's restated financial information for 2025 and the first quarter of 2026, with Sitowise Sverige AB presented as a discontinued operation following the divestment | Sitowise](#)

Following the sale of Sitowise Sverige AB on 31 July 2026, Sitowise published its restated financial information for 2025 and the first quarter of 2026, with Sitowise Sverige AB presented as a discontinued operation following the divestment.

Stock exchange release 12 August 2026: [Sitowise's Half-year report January-June 2026: Net sales increased slightly, Q2 adjusted EBITA margin was 7.4% | Sitowise](#)

Sitowise published its Half-year Report for January–June 2026. Due to uncertainty concerning the recovery of the construction market, Sitowise decided not to provide net sales and profitability guidance for 2026.

Stock exchange release 5 October 2026: [Composition of Sitowise's Shareholders' Nomination Board | Sitowise](#)

The following members have been appointed to Sitowise Group Plc's Shareholders' Nomination Board: Jan Hummel, Paradigm Capital AG; Juhana Kallio, Intera Partners Oy; Malin Björkmo, Handelsbanken Fonder; and Eero Heliövaara, Chair of Sitowise's Board of Directors.

All releases and news published by Sitowise can be found on the company's [website](#).

FREQUENTLY ASKED QUESTIONS IN INVESTOR MEETINGS

Why did Sitowise sell its Swedish technical consulting business, Sitowise Sverige AB?

Sitowise took determined measures to improve the profitability of its Swedish business. Despite operational improvements, the business remained loss-making, and reaching the Group's target profitability level would have required significant additional time and resources. The divestment enables Sitowise to sharpen its strategic focus, improve profitability and allocate resources to businesses with greater long-term value creation potential.

Does the divestment indicate a broader change in Sitowise's strategy?

No. Sitowise's strategic direction remains unchanged. The company continues to focus on technical consulting in Finland and digital solutions in the Nordic countries. The transaction clarifies the Group's business portfolio and supports our objective of focusing on areas where Sitowise has a strong market position, a scalable business model and the best opportunities to create long-term shareholder value.

How does the transaction affect Sitowise's financial profile?

The Swedish technical consulting business accounted for approximately 14% of Group net sales in 2025. Following the divestment, Sitowise's continuing operations are expected to form a more profitable business portfolio that better supports the achievement of the Group's financial targets. The transaction is also expected to support cash flow and thereby strengthen the balance sheet over time.

Infrastructure contractors have commented positively on the market outlook. How should investors assess Sitowise's growth in infrastructure consulting?

Sitowise's Infra business has grown faster than the infrastructure consulting market. Growth has been supported by successful project wins and a diversified project portfolio. Growth has been particularly strong in rail-related and industrial projects. This reflects Sitowise's strong market position in selected growth areas and its ability to capture demand in segments where investment continues despite the challenging overall market environment.

What is Sitowise's position in data center projects, and how important are the new growth areas?

Data centers are an important growth area for Sitowise, particularly at the interface between the Buildings and Infra businesses. They account for a significant share of sales, especially in the Buildings business. Overall, the share of growth areas in the order book has increased, but Sitowise's growth is not dependent on any single project type or customer segment.

Could you provide more detail on the composition of the Group's order book?

Sitowise's order book is diversified across several customer segments. In the Infra business, the focus is on rail and transport infrastructure projects as well as industrial projects. In the Buildings business, growth areas such as data center and industrial projects have developed favorably. We do not disclose a more detailed breakdown of the order book by business area, but the overall development supports our strategic focus on selected growth areas.

What is the market environment like for the Digital Solutions business?

The market environment for Digital Solutions weakened during 2026 and stabilized at a low level. In the second quarter, Digital Solutions conducted change negotiations that resulted in personnel measures affecting a total of 30 employees, including redundancies, potential temporary layoffs, and transfers between business areas. The effects of the change negotiations will be reflected in the Digital Solutions figures from Q3 2026 onwards.

Demand in Digital Solutions is supported by long-term drivers such as digitalization, security, data management and the need to improve efficiency in the built environment. Public-sector budget constraints and investment prioritization continue to intensify price competition and lengthen decision-making cycles, particularly in software development projects.

How is AI expected to affect Sitowise's resourcing needs and productivity?

AI and automation are expected to improve productivity and enable greater value creation with the existing competence base. In Digital Solutions, efficiency gains from AI may reduce the need for additional recruitment in certain areas. In engineering and expert services, AI supports experts by streamlining processes, making better use of data and increasing the time available for higher-value-added work. Over the long term, this also creates opportunities for new services and business models.

Will AI and automation make engineering and consulting work unnecessary?

We do not believe that AI will replace the need for expert engineering and consulting. Instead, AI is expected to support our experts' work, improve efficiency and enable new types of services. Complex engineering and consulting assignments will continue to require deep industry expertise, customer understanding, regulatory knowledge and professional judgment. AI helps us create more value for customers, while we also assess its long-term impact on pricing and service models.

Is AI already reflected in your contracts?

We are seeing increasing customer interest, particularly in transparency around the use of AI. However, a broad shift from hourly assignments to fixed-price contracts has not yet materialized. We continue to monitor how AI adoption may affect contracting and pricing models in the future.

Is your objective to change the business mix to reduce exposure to the cyclical construction market?

Sitowise is actively developing its business mix by reallocating expertise and recruiting selectively in growth areas. The focus is on strengthening our position in Infra, Digital Solutions, industry and other segments with attractive long-term demand. Acquisitions may complement organic development, but the main driver of the change in business mix is disciplined resource allocation within the existing competence base.

Will your future growth be organic, or are you also considering acquisitions?

In the short term, Sitowise's growth focus is primarily on organic growth, supported by our strong competence base, market position and targeted recruitment in selected growth areas. Over the medium term, selective acquisitions may complement organic growth if suitable opportunities arise and support our strategy, financial targets and long-term value creation.

How competitive is Sitowise in attracting new talent compared with its peers?

Sitowise's attractiveness as an employer is supported by interesting customer projects, strong expert communities, an agile operating model and opportunities to develop in growth areas. We have recruited new talent particularly to support growth in data center, industrial and energy projects. While competition for talent remains active, we believe Sitowise offers an attractive environment for experts who value meaningful projects, professional development and the opportunity to make an impact.

TOPICAL INVESTOR MATERIALS

Our [IR website](#) includes the following recent investor materials, among others:

- [Sale of Sitowise Sverige AB – 9 June 2026](#)
- [Presentation at Carnegie's Finnish Construction Seminar \(in Finnish\)](#)
- [Sitowise Group Plc Half-year Report January–June 2026](#)
- [Sitowise Group Plc Q2 2026 results presentation](#)
- [Sitowise Group Plc Q2 2026 audiocast recording](#)

FINANCIAL CALENDAR

The planned next publication date for Sitowise Group Plc's financial reports is:

- Interim Report for January–September 2026: 5 November 2026

The financial reports are planned to be published at 8:30 a.m. (EET/EEST). Sitowise observes a silent period of 30 days prior to the publication of its financial reports.

SITOWISE IR TEAM

Sitowise's IR Team is happy to help you with any questions. Please contact:

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About Sitowise

Sitowise is a Nordic expert in technical consulting and digital solutions. Our mission is to engineer the foundation of Nordic resilience. We design infrastructure, buildings and cities that stand the test of time and change. We enhance society's operational reliability by developing critical infrastructure and ensuring the sustainable use of the environment and natural resources. We operate in three business areas: Infra, Buildings and Digital Solutions. The Group's restated net sales in 2025 were EUR 162 million, and the company employs approximately 1,700 experts. Sitowise Group Plc is listed on the Nasdaq Helsinki stock exchange under the trading symbol SITOWS.

