

## Q2/2026 Presilent newsletter 10 July 2026

Sitowise publishes IR newsletters quarterly ahead of the silent period. The newsletter summarizes the past quarter and contains the quarter's most important releases, frequently asked questions by investors, and information on upcoming IR events.

Sitowise's silent period begins on 13 July 2026, and the Half-year Report for 1 January – 30 June 2026 will be published on 12 August 2026 at around 8:30 EEST. The investor call in English will be held on the same day starting at 12:00 EEST. The link to the call will be published later.

### THE MOST IMPORTANT RELEASES DURING Q2/2026

**Stock exchange release 13 April 2026:** [Tero Hannuksela appointed SVP at Sitowise Buildings business area and Elisa Rusama appointed Group CHRO | Sitowise](#)

**Investor news 20 April 2026:** [Sitowise-led consortium advances in EU Smart Water Management competition | Sitowise](#)

**Stock exchange release 6 May 2026:** [Sitowise's Interim report January-March 2026: Creating the foundations for profitable growth | Sitowise](#)

Sitowise published its interim report for January -March 2026. Due to the uncertainty related to the construction market recovery, Sitowise decided not to give net sales and profitability guidance for 2026.

**Investor news 7 May 2026:** [Contract signed for the second partial order of the Vantaa Light Rail project | Sitowise](#)

**Stock exchange release 21 May 2026:** [Temporary change in Sitowise's management | Sitowise](#)  
Sitowise's CEO, Anna Wäck, will commence parental leave on 26 May 2026. As previously communicated, Deputy CEO and EVP Technical Consulting Jannis Mikkola will act as CEO during Wäck's absence. Wäck will return to her position on 1 January 2027 at the latest.

**Stock exchange release 28 May 2026:** [Announcement of a Change in Shareholding According to Chapter 9, Section 10 of the Finnish Securities Market Act | Sitowise](#)

Sitowise Group Plc received on 27 May 2026 a notification in accordance with the Chapter 9, Section 10 of the Finnish Securities Market Act from Bank of America Corporation, according to which Bank of America Corporation 's holding of the shares and votes of the Company increased above 5.00 percent on 26 May 2026. According to the notification, Bank of America Corporation holds indirectly a total of 2,053 shares, and a total of 2,977,495 shares through financial instruments, corresponding in total to 8.31 percent of the Company's shares and votes.

**Investor news 1 June 2026:** [Sitowise and Ramboll to prepare the track plan for the Airport Line | Sitowise](#)

**Investor news 4 June 2026:** [The West Tram project moves into the implementation phase | Sitowise](#)

## **Stock exchange release 9 June 2026: [Inside information: Sitowise signs an agreement to sell its Swedish subsidiary | Sitowise](#)**

Sitowise Group Plc has signed an agreement to sell the entire shareholding of its Swedish subsidiary Sitowise Sverige AB (the Sweden business area) to Sweco. The divestment allows Sitowise to focus on the highest impact for solid growth and strengthened profitability.

The parties have agreed on an enterprise value (EV) of approximately EUR 3.0 million. The parties have also agreed on an earn-out of up to approximately EUR 2.0 million related to long-term lease liabilities, which will be recognized in profit or loss in 2027–2029 if realized.

The financial impacts of the transaction are still to be confirmed, but for illustrative purposes, had the transaction taken place in 2025, it would have reduced the Group's net sales by EUR 26.3 million, while clearly improving the Group's adjusted EBITA margin. Sitowise expects to record a sales loss on the remaining book value of its shares in Sitowise Sverige AB in the Group parent company.

The completion of the transaction is subject to customary closing conditions and regulatory approvals. The transaction is expected to be completed during the third quarter of 2026.

## **Investor news 16 June 2026: [The designers for the general planning phase of the East-Rail \(Itärata\) have been selected](#) (in Finnish)**

All releases and news published by Sitowise can be found on the company's [website](#).

## **FREQUENTLY ASKED QUESTIONS IN INVESTOR MEETINGS**

### **Why did Sitowise divests its Swedish technical consulting business, Sitowise Sverige AB?**

Sitowise has taken determined actions to improve the profitability of its Swedish technical consulting operations. Despite operational improvements, the business remained loss-making and reaching the Group's target profitability level would have required significant additional time and resources. This divestment enables Sitowise to sharpen its strategic focus, improve the profitability profile of the Group and allocate resources to businesses with stronger long-term value creation potential.

### **Does the divestment indicate a broader change in Sitowise's strategy?**

No. Sitowise's strategic direction remains unchanged. The company continues to focus on technical consulting in Finland and on Nordic Digital Solutions. The transaction clarifies the Group's portfolio and supports our ambition to focus on areas where Sitowise has a strong market position, scalable business model and the best opportunities to create long-term shareholder value.

### **How will the transaction affect Sitowise's financial profile?**

The Swedish technical consulting business represented approximately 14% of Group net sales in 2025. Following the divestment, Sitowise's continuing business portfolio is expected to have a stronger profitability profile and to be better aligned with the Group's financial targets. The transaction is also expected to support cash flow and thereby strengthen the balance sheet in the future.

### **Infrastructure contractors have commented positively on the market. How should investors assess Sitowise's growth in Infra consulting?**

Sitowise's Infra business growth ahead of the general infra consulting market. The growth is supported by successful project wins and a diversified project portfolio. Growth has been particularly strong in rail projects as well as in industrial and renewable energy-related assignments. This reflects Sitowise's solid market position in selected growth areas and our ability to capture demand in segments where investments continue despite a challenging broader economic environment.

### **What is Sitowise's position in data center projects, and how important are growth segments?**

Data centers are one important growth area for Sitowise, specifically at the interface between Buildings and Infrastructure. Their share of new sales is significant especially in the Buildings business. Overall, the share of growth segments in the order book has increased, but Sitowise's growth is not dependent on a single project type or customer segment.

**Could you elaborate on the composition of the Group's order book?**

Sitowise's order book is diversified across several customer segments. In Infrastructure, the emphasis is on rail and transport infrastructure as well as industrial projects. In Buildings, growth segments such as data centers and industrial projects have developed positively. We do not disclose a more detailed business area split of the order book, but the overall development supports our strategic focus on selected growth areas.

**How is the market environment for Sitowise's Digital Solutions business?**

The market environment for Digital Solutions has weakened and stabilized at a low level. Demand is supported by long-term drivers such as digitalization, security, data management and the need to improve efficiency in the built environment. At the same time, public-sector budget constraints and investment prioritization continue to intensify price competition and lengthen decision-making cycles, particularly in software development projects.

**How do you see AI affecting Sitowise's resourcing needs and productivity?**

AI and automation are expected to improve productivity and enable Sitowise to deliver more value with its existing competence base. In Digital Solutions, efficiency gains from AI may reduce the need for additional recruitment in certain areas. In engineering services, AI can support experts by improving workflows, using available data more effectively and freeing up time for higher value-added work. Over time, this also creates opportunities for new services and revenue models.

**Will artificial intelligence make design and consulting unnecessary – in other words, can your business be done by AI?**

We do not see AI replacing the need for expert design and consulting work. Instead, AI is expected to enhance our experts' work, improve efficiency and enable new types of services. Complex design and consulting assignments continue to require deep domain expertise, client understanding, regulatory knowledge and professional judgement. AI can help us deliver more value, and we are also exploring how this may affect pricing and service models over time.

**Is AI already visible in your contracts?**

We are seeing increasing client interest in transparency around the use of AI. However, a broader shift from hourly-based contracts towards fixed-price assignments has not yet materialized on a scale. We continue to monitor how AI adoption may influence contracting and pricing models over time.

**Do you have targets to change the business mix so that exposure to the cyclical construction market is less dominant?**

Sitowise is actively developing its business mix by reallocating capabilities and recruiting selectively into growth areas. The focus is on strengthening positions in infrastructure, digital solutions, industry and other segments with attractive long-term demand. M&A may complement organic development, but the main driver of the business mix change is disciplined resource allocation within the existing competence base.

**How do you compete in the market? Is it organic growth only or will you make more M&As in the future?**

In the short term, Sitowise's growth focus is primarily organic, supported by our strong competence base, market position and targeted recruitment in selected growth areas. In the medium term, selective M&A may complement organic growth if suitable opportunities arise and if they support our strategy, financial targets and long-term value creation.

**How competitive are you in attracting new talents vs. peers?**

Sitowise's attractiveness as an employer is supported by interesting client projects, strong expertise communities, an agile operating model and opportunities for experts to develop in growth areas. We have recruited new talents particularly to support growth in data centers, industry and energy. While competition for talent remains active, we believe Sitowise offers a compelling environment for experts who value meaningful projects, professional development and the ability to make an impact.

## Q2 2026 INVESTOR MATERIALS

Our [IR website](#) includes the following recent investor materials, among others:

- [Sale of Sitowise Sverige AB - 9 June 2026](#)
- [Presentation in Carnegie's the Finnish Construction seminar \(in Finnish\)](#)
- [Sitowise Q1 2026 result presentation](#)
- [Sitowise Q1 result webcast recording](#)
- [Agenda slides and CEO Anna Wäck's presentation \(translation from Finnish original\)](#)

## FINANCIAL CALENDAR

The planned publication dates for Sitowise Group Plc's financial reports are as follows:

- Half-year Report for January–June 2026: 12 August 2026
- Interim Report for January–September 2026: 5 November 2026

The financial reports are planned to be published at 8.30 a.m. (EET/EEST). Sitowise observes a silent period of 30 days prior to publishing financial reports.

## SITOWISE IR TEAM

Sitowise's IR Team is happy to help you with any questions. Please contact:

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### **About Sitowise**

*Sitowise is a Nordic expert in technical consulting and digital solutions. Our mission is to engineer the foundation of Nordic resilience. We design infrastructure, buildings and cities that stand the test of time and change. We enhance society's operational reliability by developing critical infrastructure and ensure the sustainable use of the environment and natural resources. We operate in three business areas that are Infra, Buildings and Digital Solutions. The Group's net sales in 2025 were EUR 189 million, and the company employs approximately 1,900 experts. Sitowise Group Plc is listed on the Nasdaq Helsinki stock exchange under the trading symbol SITOWS.*