Q4/2025 Presilent newsletter 9 January 2026

Sitowise publishes IR newsletters four times a year before the start of the silent period. The newsletter summarizes the past quarter and contains the quarter's most important releases, frequently asked questions by investors, and information on upcoming IR events.

Sitowise's silent period begins on 10 January 2026, and the Financial Statements Release 2025 will be published on 11 February 2026 at around 8:30 am EET. The webcast in English will be held on the same day starting at 12:00 pm EET. The link to the webcast will be published later.

The most important releases during Q4/2025 and prior the silent period

Stock exchange release 13 October 2025: Change in Sitowise's Group Management Team | Sitowise
Turo Tinkanen, Sitowises's EVP Information Technology and member of the Group Management Team, announced that he will leave Sitowise in February 2026. The search for his successor has begun.

Stock exchange release 6 November 2025: Sitowise's Interim Report January–September 2025: Positive momentum in Finnish operations continued, Sweden positioned for a turnaround | Sitowise
Sitowise published its third quarter 2025 results. Due to the uncertainty related to the timing of construction market recoveries in Finland and Sweden, Sitowise decided not to give guidance for 2025.

Investor news 27 November 2025: Construction of the Vantaa light rail kicks off in December | Sitowise
The Vantaa light rail alliance partners signed the implementation phase agreement on November 26, 2025. The project moved into the construction phase in December 2025.

Investor news 8 December 2025: Infracontrol wins 10-year contract for signal safety systems in Gothenburg | Sitowise
Sitowise subsidiary Infracontrol has won a ten-year agreement with Gothenburg Municipality for service of control and monitoring systems in the tramway infrastructure valued at approximately SEK 10 million.

Stock exchange release 16 December 2025: Inside information: Sitowise will recognize an impairment of approximately EUR 40 million relating to its business in Sweden | Sitowise
Sitowise announced that it will recognize an impairment of approximately 40 million euros related to its Sweden business area in its fourth-quarter 2025 reporting. The impairment will reduce the Group's goodwill and the value of Sitowise Sverige AB shares in the parent company's balance sheet.
The impairment of the Group goodwill has no impact on the Group's adjusted EBITA or cash flow.

All releases and news published by Sitowise can be found on the company's website.

Frequently asked questions in investor meetings

Will the growth in Infra and Digital Solutions continue?
The market environment in both business areas continue to be mixed, but we continue to be happy about the development in these business areas. Key driver for growth in both business areas include increasing demand for services related to green transition, security, and digitalization of the built environment. However, growth is slowed down by the increased competition and pricing pressure, especially in the public sector. In the Infra business, the continued weakness in the construction market slows down growth too.

What makes you confident that you can turn around the business in Sweden?
The team in Sweden has done good work despite the challenging situation. Leading indicators are trending in the right direction. Structural Engineering, previously a major concern, has successfully been turned around. The same focus will now be applied to building engineering systems.

Finnish business profitability is at peer level, but what is your view of the market more generally? Are you losing market share?
Not all players operate in the same markets or service areas. For example, Sitowise is not active in the process industry, which is growing. Overall, the position is good. Infra is outperforming the market, Digi is in line with the market, and product business offers opportunities to create new markets. Buildings' performance is more or less in line with the market.

What is the expected SaaS business growth rate? Will it remain at the same level as before?
The goal is ambitious: to double the Digi business by the end of 2030, with SaaS and product business representing half of that. Similar growth rates are targeted going forward as in 2025.

How has Sitowise's order book developed recently?
The order book grew strongly in Q3 compared to the reference period, thanks to several larger wins. Q4 has been somewhat quieter in terms of wins, although sales and bidding activity have continued to increase. Overall, significantly growing the order book is challenging in the current market environment.

What business mix are you targeting in the next 3–5 years?
We aim to grow especially in our strong business areas in Infra and Digital Solutions. We seek growth in our targeted growth segments in industry, energy and security as well as in sustainability services and product business.

How does AI affect consultants' work and workload? What efficiency gains do you expect in 3–5 years?
AI is reducing workloads and shifting work models away from hourly structures. As examples for the near term, AI-enabled structural engineering and bridge design show strong potential, with some cases already achieving efficiency gains of several tens of percent.

Q4 2025 investor materials

Our IR website includes the following recent investor materials, among others:

- Sitowise Q3 2025 result presentation
- Sitowise Q3 2025 result webcast recording
- Sitowise investor presentation June 2025

Financial calendar

The planned publication dates for Sitowise Group Plc’s financial reports are as follows:

- Financial Statements Release for 2025: 11 February 2026
- Annual Review, incl. the Report of the Board of Directors and Financial Statements 4 March 2026
- Interim Report for January–March 2026: 6 May 2026
- Half-year Report for January–June 2026: 12 August 2026
- Interim Report for January–September 2026: 5 November 2026

The financial reports are planned to be published at 8.30 a.m. (EET/EEST). Sitowise observes a silent period of 30 days prior to publishing financial reports.

Annual General Meeting 2026

Sitowise Group Plc's Annual General Meeting (AGM) 2026 is planned to be held on Wednesday 26 March 2026. The Board of Directors will summon the AGM later.

A shareholder may request that a matter falling under the authority of the General Meeting of Shareholders shall be placed on the agenda of the AGM. To this effect, a written request compliant with the Companies Act should be delivered and addressed to the Board of Directors on 4 February 2026 at the latest to agm@sitowise.com.

Coming investor events

Sitowise will be participating in Sijoittaja 2025 (Investor 2025), Finland’s leading retail investor event on 26 November 2025 at the Helsinki Expo and Convention Centre.

See Sitowise’s Financial Calendar for the upcoming IR events.

Sitowise IR Team

Sitowise’s IR Team is happy to help you with any questions. Please contact:

ir@sitowise.com
Mari Reponen, Head of IR, +358 40 702 5869

About Sitowise
Sitowise is a Nordic expert in the built environment and forestry with a strong focus on digitality. We provide design and consulting services to enable more sustainable and smarter urban development as well as smooth transportation. Sitowise offers services related to real estate and buildings, infrastructure, and digital solutions both in Finland and in Sweden. Global megatrends drive huge changes that require a re-evaluation of the smartness in the built environment – therefore we have set our vision to be Redefining Smartness in Cities. The Group’s net sales were EUR 193 million in 2024, and the company employs approximately 2,000 experts. Sitowise Group Plc is listed on the main list of Nasdaq Helsinki as SITOWS.