SAMI LANKINIEMI

Head of Innovation

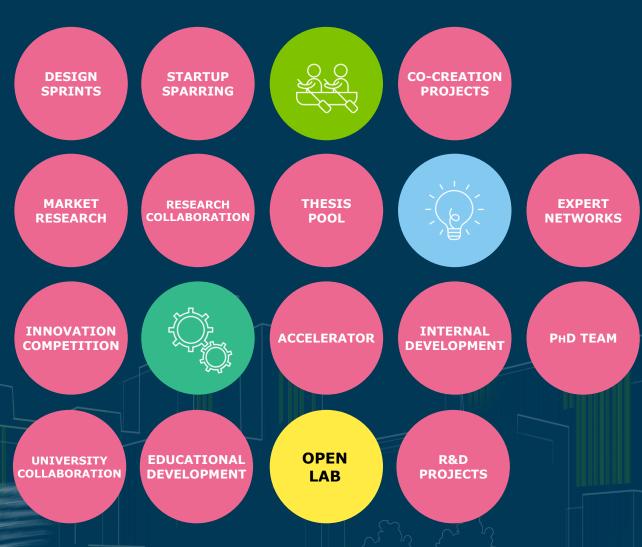




THE SMART CITY LAB

Standard Controlle, It is the standard of the

What happens in the Lab?



SITOWISE



01 **Create innovative** culture

coarch Results=

SSWMap Control (SWMap Control)

SSWMap Constructor SWMap Control (SSWMap Control)

SSWMap Constructor SWMap Constructor (SSWMap Constructor (SSWMa

58 faulty Control) (i= possible Constructor Results

02 **Building** scalable SaaS business

03 **Enrich design** environments and processes

SITOWISE





01 Create innovative culture

apControl).(i= possibleConstructorResults=

Create innovative culture that enables to generate ideas

- Selectivity in developing ideas to into new solutions - significant commercial potential a key
- Leveraging existing strong competencies
- Focus on value-add: improving efficiency and helping to solve clients' productivity issues
- Smart & sustainable solutions at the forefront of sales



Open innovation culture



Innovation playbook



Funnel management



02 Building scalable SaaS business

SWMapControlle

SWMapControl), (i= possibleConstructorResults=10, i a

Continue building scalable SaaS business

- Leverage our broad expertise throughout the lifecycle
- Develop and engage our people and partners to innovate towards client and end user needs
- Cover the major aspects of lifecycle to increase share of wallet and boost additional sales



DataMust – Data Markets for Sustainable Cities Co-innovation project with Nokia, VTT, Loihde Analytics etc.



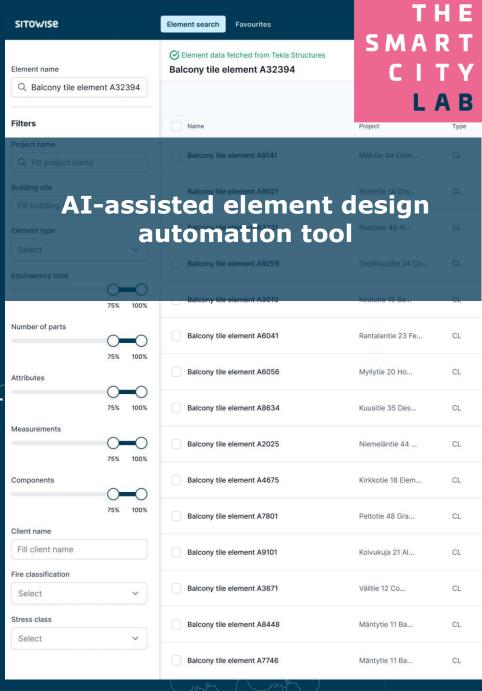


03
Enrich
design
environments
and processes

SWMapControl),(i= possibleConstructorResults=10,1,30)

Enrich design environments and processes with new solutions

- Implement new customer applications powered by Voima
- Build company wide data & analytics capabilities to develop new use cases for design data and optimize workflows







31 customers involved

200+ ideas

37
ideas in screening

RESEARCH TOPICS

- Smart cyber security
- Climate risk and adaptation analytics
- IOT-based quality assurance
- Data-driven circularity in landmass management
- ESG DD risk assessment
- Smart renovation debt management
- Biodiversity metrics and accounting
- Real estate location intelligence
- Energy optimization tools for real estate
- Regional Blue Green Infrastructure



