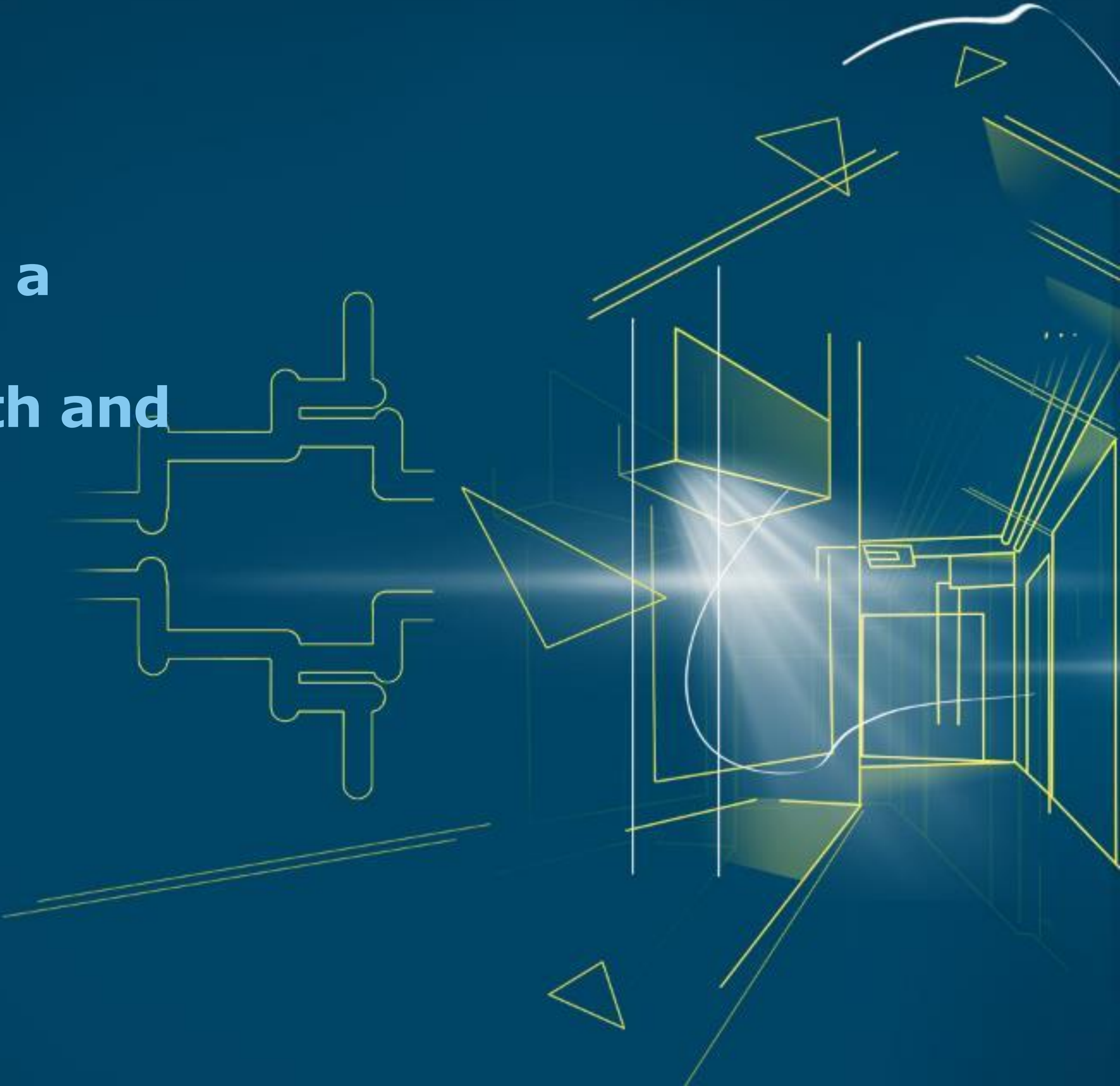
The Sweden divestment enables a stronger focus on profitability improvement, sustainable growth and technology advancement



SITOWISE GROUP PLC

Q2 2026 RESULT PRESENTATION

12 AUGUST 2026

Agenda

1. Q2 performance
2. Market outlook
3. Strategy update
4. 2026 focus areas
5. Q&A

Acting CEO
Jannis Mikkola

CFO
Sanna Sormaala

Q2 highlights

- **The divestment of Sitowise Sverige AB marks new phase for profitable growth**
- **Net sales in continuing business slightly up, adjusted EBITA margin 7.4%**
- **Infra strong and stable, Buildings supported by data center opportunities**
- **High order intake**
- **AI direction and roadmap clarified, high focus on technology utilization**

Q2 headwinds

- **Weak market conditions and soft tender pipeline led to restructuring actions in Digital solution**
- **Overall polarized market environment, construction market recovery remains delayed**

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Q2 Key figures (continuing business) – Net sales increased slightly, adjusted EBITA margin 7.4%

Net sales, M€	Net sales growth	Adj. EBITA margin
43.1 (42.6)	**1.2%**	**7.4%** (7.4%)

Utilization rate	Order book*	Operating profit, M€
74.2% (74.7%)	**145** (138*)	**1.2** (2.0)

*Parked projects totaled 6.5 M€ in Q2 2026 and 12.4 M€ in Q2 2025.
Q2 comparison period data in brackets. Change compared to Q2 2025.

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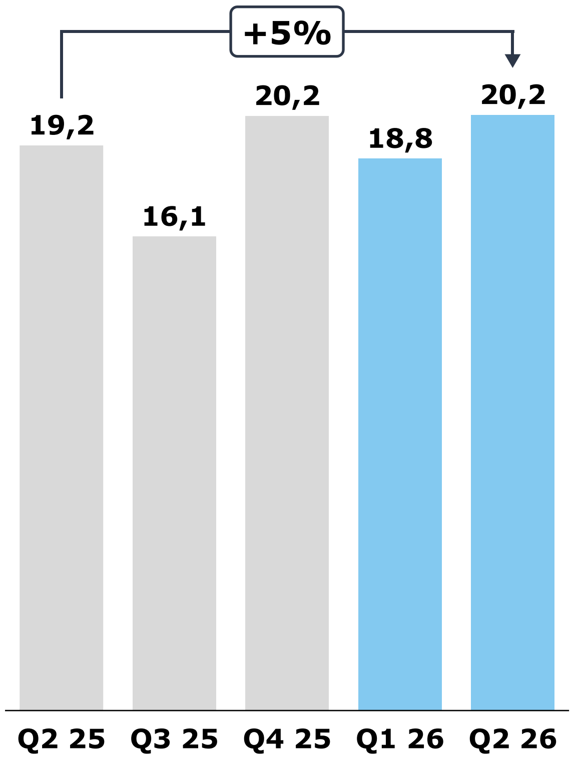
INFRA

The West Tram (Länsiratikat) project moved into the implementation phase in Q2. Image by Voima Graphics.

Infra: Strong profitability supported by broad-based growth across business lines

NET SALES PER QUARTER,
figures in EUR million



FACTORS IMPACTING Q2

- Growth broad-based across business lines, driven particularly by tramway projects.
- Utilization rates on solid level.
- Private sector momentum with growing demand from data centers, energy and security.
- Municipal demand remains at moderate level, the state investment levels slowly improving.

OUTLOOK

- Market environment expected to remain stable yet mixed.
- Growth opportunities in selected segments in green transition, environmental and security-related services.
- Modest public sector budget constrains are expected to limit large tenders in 2026.
- Strong order book supported by rail project wins.

BUILDINGS

Image: Among projects won in Q2 was the construction management, site supervision and coordinator services for the Otakaari 3 project of Aalto University Properties Ltd.

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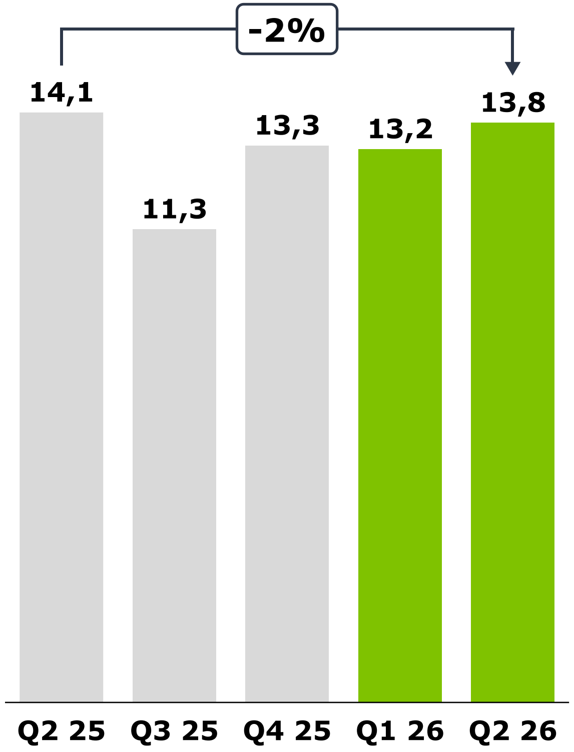
Buildings: Data centers support improving order intake in the overall weak market

NET SALES PER QUARTER,
figures in EUR million



FACTORS IMPACTING Q2

- Overall market environment remains weak driven by low residential demand.
- Growth in data center markets creates new opportunities and renovation construction continues gradual turnaround.
- Utilization rate improved.
- Prioritizing disciplined project management.

OUTLOOK

- Finnish construction market expected to remain weak in 2026-2027.
- Order book remains at a moderate level, supported by positive developments in growth segments.
  - Improvement in order book per FTEs year-on-year
- Focus on sales and project profitability together with operational efficiency.

DIGITAL SOLUTIONS

routa. infracontrol online. louhi.
planect. smartlas. foresta.

Picture: Digi won a significant three-year contract extension awarded by the Swedish Transport Administration (Trafikverket) .

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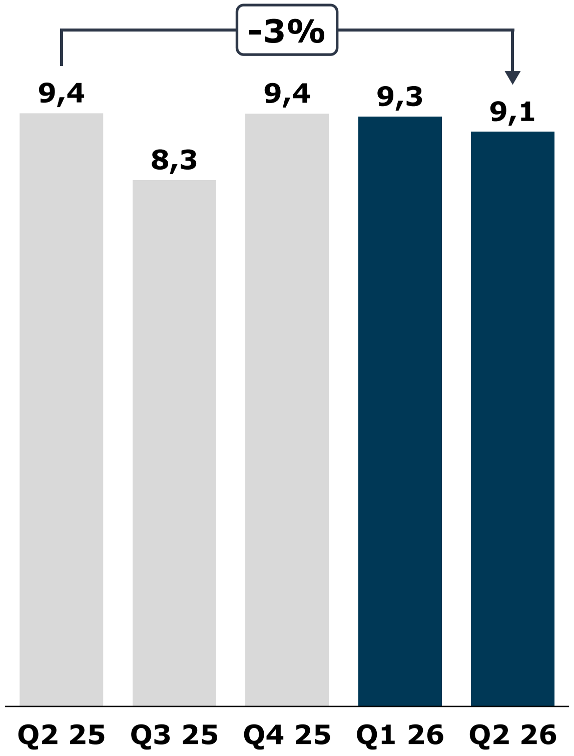
Digital solutions: Challenging quarter with efficiency actions and product growth in focus

NET SALES PER QUARTER,
figures in EUR million



FACTORS IMPACTING Q2

- Challenging market environment, lower project business volumes.
- Product business 4% ARR growth was impacted by longer sales cycles. Growth phase products continued to grow above 15%.
- Profitability was supported by strong margins.
- Investments in growth and AI continued.
- Due to the weak market outlook and volume softness change negotiations were executed in Q2.

OUTLOOK

- Low investment levels and continued price pressure persist, especially in the public sector.
- Order book supported by major Trafikverket contract extension.
- Focus on cross-selling of projects and products, ARR growth and sales pipeline expansion together with improved utilization.

Group performance

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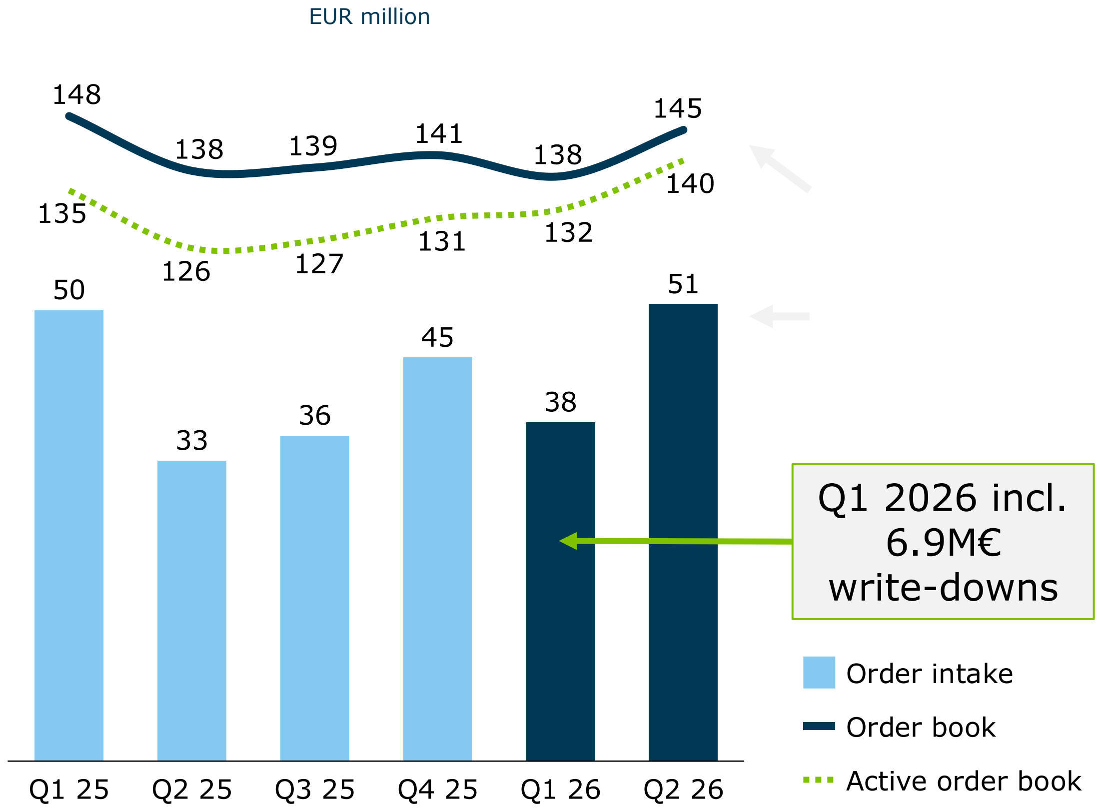
Sweden business area divestment completed

- Sale of Sitowise Sverige AB shareholding was completed on 31 July.
  - **Enterprise value** ~EUR 3.0m with contingent earn-out up to ~EUR 2.0m
  - **Earn-out** linked to lease liabilities; potential upside in 2027–2029
  - Sweden business area is classified as Assets held for sale and discontinued operations with a result of -1.6MEUR (-0.8) in Q2
  - Sitowise expects to record write-down on the remaining book value of its shares in Sitowise Sverige AB in the Group parent company in Q3

- **Clear improvement** in the continued business **profitability** and **positive** impact on **cash flow** over time.
- **Strategic step** towards more focused, higher-quality business portfolio.

Rail and datacenter projects supporting order book growth

Order book and order intake



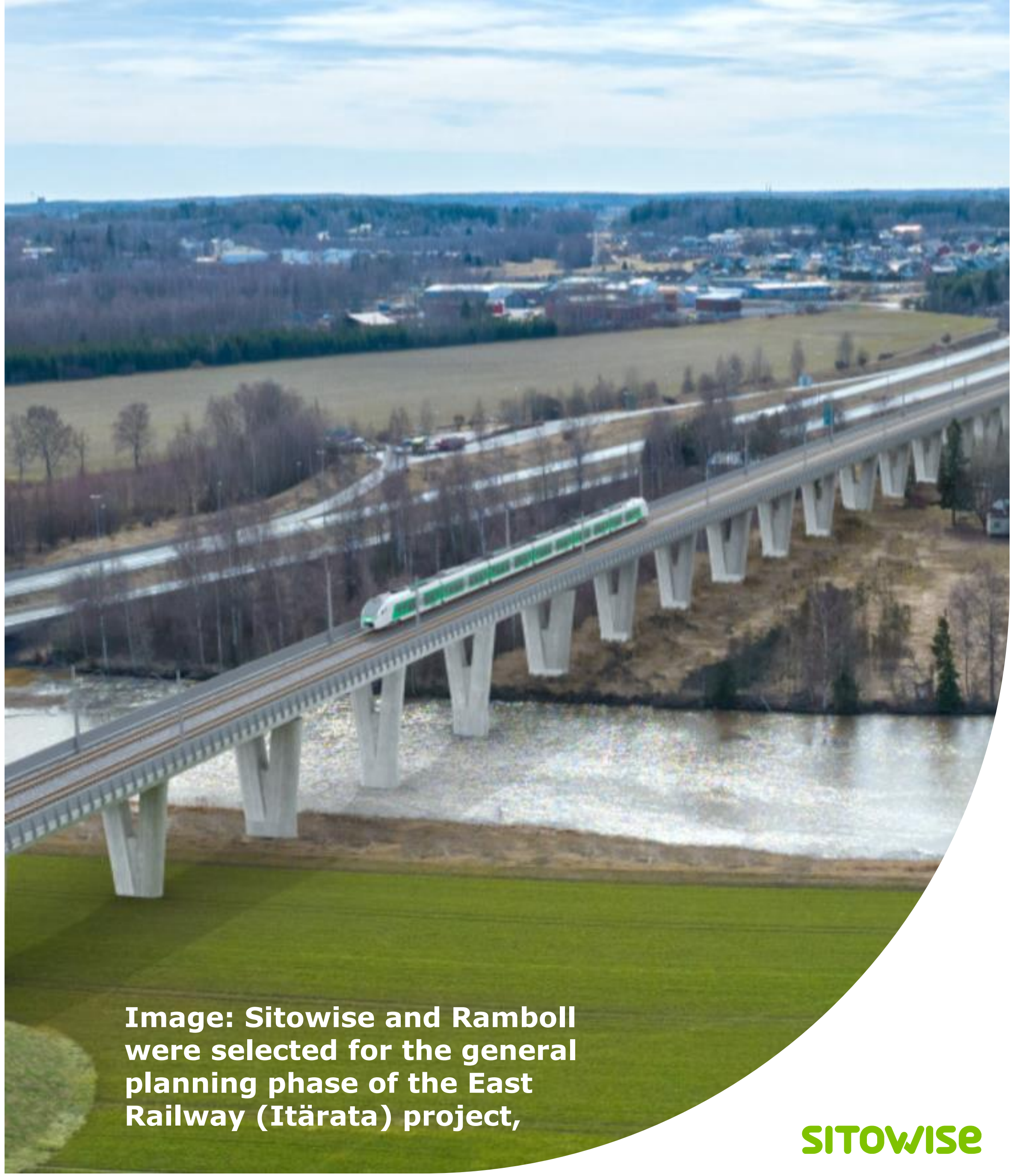


Image: Sitowise and Ramboll were selected for the general planning phase of the East Railway (Itärata) project,

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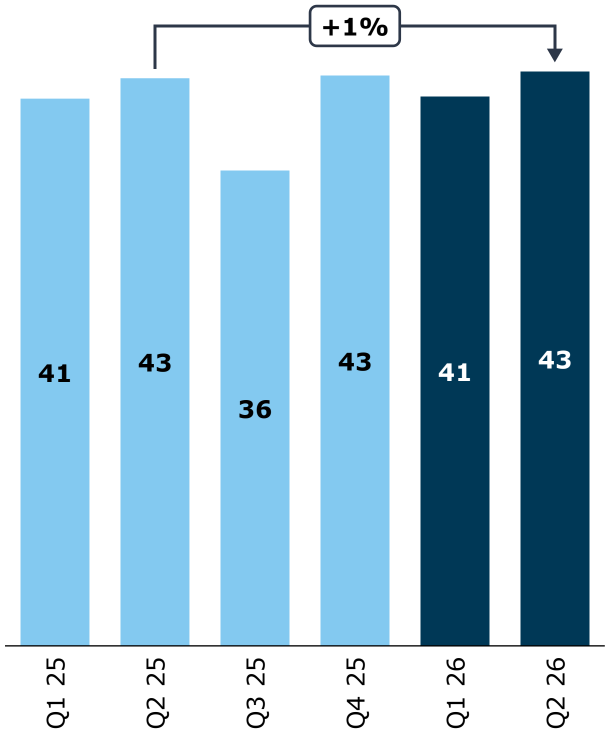
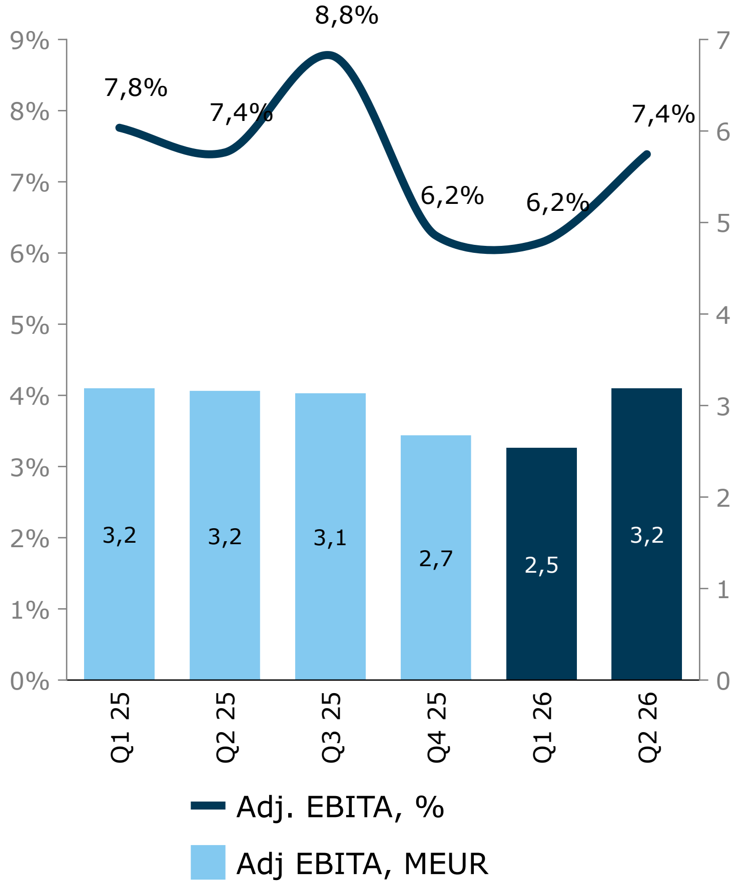
Net sales stable, profitability reflecting strong performance in Infra

Net sales

EUR million



Profitability



Factors impacting Q2

+ Infra maintained solid performance.

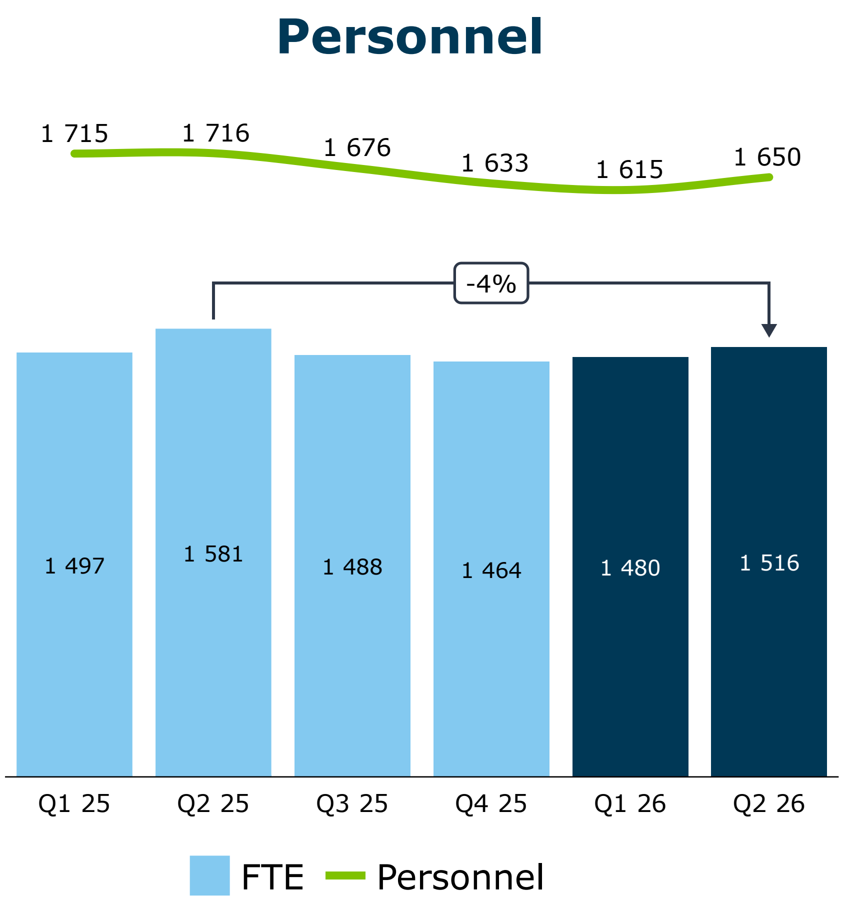
+ Data centers supporting Buildings.

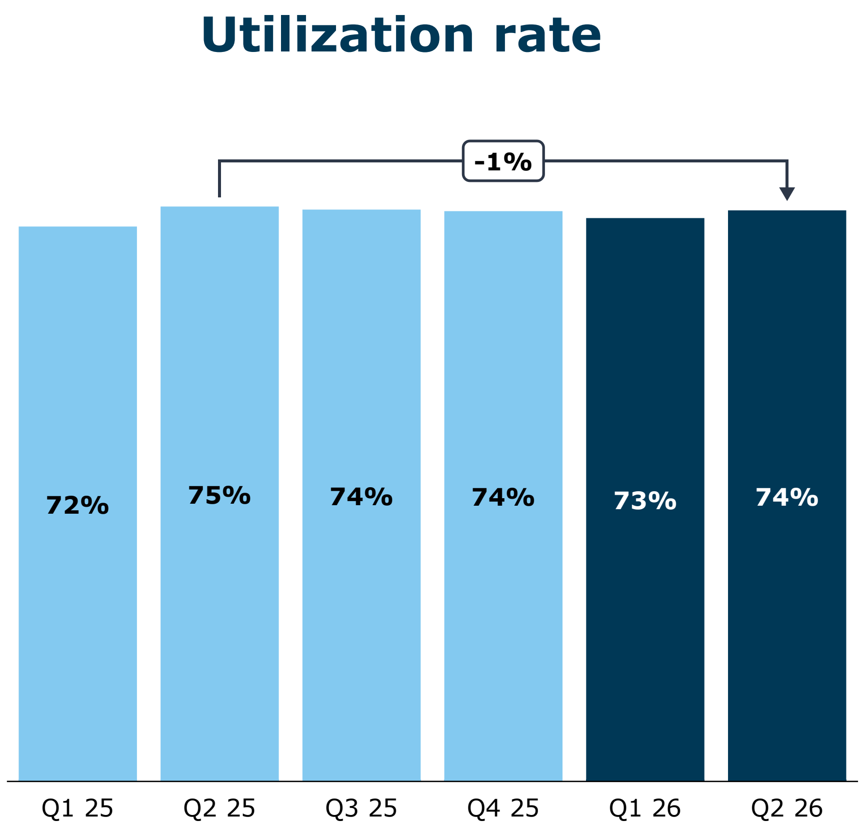
+ Strong order intake and order book development.

+ / – Healthy utilization rates in Infra and Buildings, low volumes weighing Digi.

– Overall challenging market environment and continued pricing pressure.

Utilization rate close to prior-year driven by Infra, FTEs down in Buildings and Digi while Infra up YoY



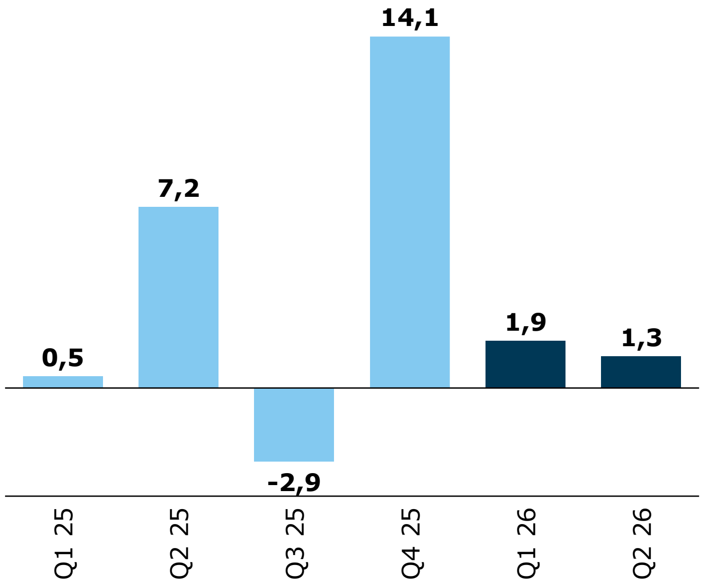


FTE = Full-time employees.

Cash flow decline reflecting NWC changes, leverage improving YoY following sale of loss-making Sweden

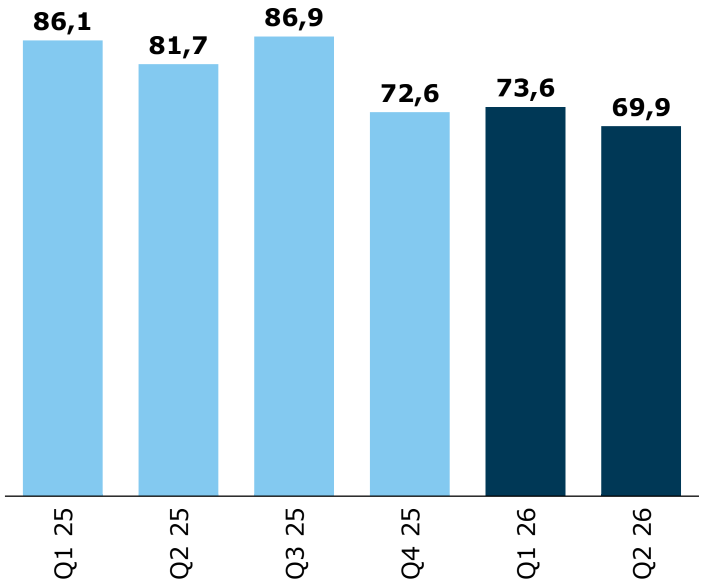
Cash flow from operating activities

Before financial items and taxes, EUR million



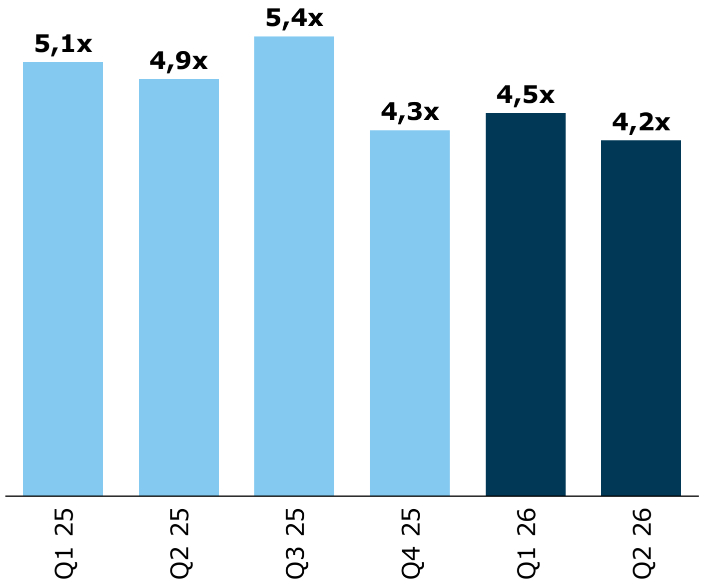
Net debt

EUR million, end of period



Leverage

Net debt / Adjusted EBITDA (LTM) multiple



According to IFRS 5 comparison periods balance sheet figures have not been restated with Sweden business area divestment.

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Q2 2026 Profit and Loss Statement

EUR million	4-6/2026	4-6/2025	*Change*	1-6/2026	1-6/2025	*Change*	1-12/2025
FINANCIAL KEY FIGURES							
Net sales	**43.1**	42.6	*1.2 %*	**84.4**	83.7	*0.8 %*	162.3
EBITA, adjusted	**3.2**	3.2	*0.8 %*	**5.7**	6.3	*-9.9 %*	12.2
% of net sales	**7.4 %**	7.4 %	*0.0 %*	**6.8 %**	7.6 %		7.5 %
EBITA	**2.1**	2.9	*-29.6 %*	**3.7**	4.9	*-23.8 %*	10.4
Operating profit	**1.2**	2.0	*-40.1 %*	**2.0**	3.1	*-35.5 %*	6.8
% of net sales	**2.8 %**	4.7 %	*0.0 %*	**2.4 %**	3.7 %		4.2 %
Result for the period	**-0.2**	0.4	*-145.6 %*	**-0.8**	0.1	*-684.7 %*	1.1
Cash flow from operating activities before financial items and taxes	**1.3**	7.2	*-82.6 %*	**3.1**	7.7	*-59.1 %*	18.8
Net debt				**69.9**	81.7	*-14.3 %*	72.6
Net debt / EBITDA, adjusted				**4.2**	5.9		4.9
Equity ratio, %				**33%**	43%		0.3
Earnings per share (EPS), EUR	**-0.01**	0.01	*-147%*	**-0.02**	0.00	*-689.1 %*	0.03
OPERATIONAL KEY FIGURES							
Number of full-time employees	**1,516**	1,581	*-4.1 %*	**1,498**	1,512	*-0.9 %*	1,494
Utilization rate	**74.2 %**	74.7 %		**73.7 %**	73.4 %		73.8 %
Number of working days	**60**	60		**122**	122		250
Order book at the end of period	**145**	138	*4.9 %*	**145**	138	*4.9 %*	141

Q2 2026 FTEs

-4.1%

YoY

Q2 ORGANIC GROWTH

1.4%

YoY

Q2 2026 ADJUSTED EBITA MARGIN

7.4%

Comparison periods balance sheet figures have not been restated with Sweden business area divestment.

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Stable market outlook for Infra, weak yet improving market outlook for Buildings and softness in Digi

	Share of net sales	Market outlook	Profitability Q2 2026	Profitability Q2 2025
Infra	47%	Stable	Above target	Above target
Buildings	32%	Weak (improving)	Clearly below target	Clearly below target
Digital Solutions	21%	Weak	Below target	Below target
Timeframe:	*Q2 2026*	*Next 12 months*	*Q2 2026*	*Q2 2025*
Definitions:	*Percentage of consolidated net sales*	*Strong / Stable / Weak*	*Adj. EBITA-% / Above: >12%; In line: 10-12%; Below: 5-10%; Clearly below: 0-5%; Negative <0%*	

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Market outlook

- Long-term growth in Sitowise's services is supported by megatrends.
- Market environment expected to remain mixed in 2026.
    - Infra outlook remains stable, driven by green transition, security, and digitalization investments, although municipal infrastructure demand has softened.
    - Buildings market remains challenging, with data center growth creating opportunities while residential construction activity is expected to stay weak in 2026 with gradual recovery in renovation.
    - Digi market activity is expected to remain modest in both Finland and Sweden.
- The adoption of AI and automation is expected to accelerate across the industry in 2026.

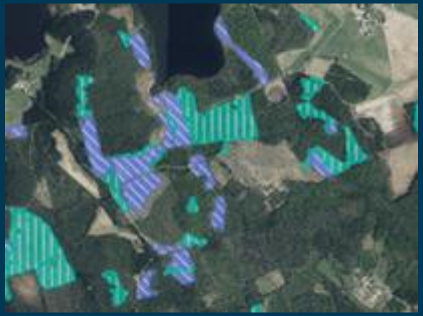
Strategy update

Megatrends supporting growth, industry trends shaping operations

URBANIZATION

BUILT ENVIRONMENT RENOVATION DEBT

GREEN TRANSITION



TECHNOLOGICAL CHANGE

GEOPOLITICS

- Shift to new business & pricing models
- AI-enabled agentic delivery
- Evolution of talent pyramid
- Rise of niche specialists
- Transparency and co-creation

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Sitowise strategy

SITOWISE

VISION

› #1 preferred technical consulting and digital partner

PURPOSE

› Engineering the foundation of Nordic resilience

WE WILL FOCUS ON ›

- Empower people
- Grow with customers
- Scale digital
- Work smart

- Customer-centric
- One team
- Trust
- Openness
- Courage

- The most innovative
- The most sustainable
- The most efficient

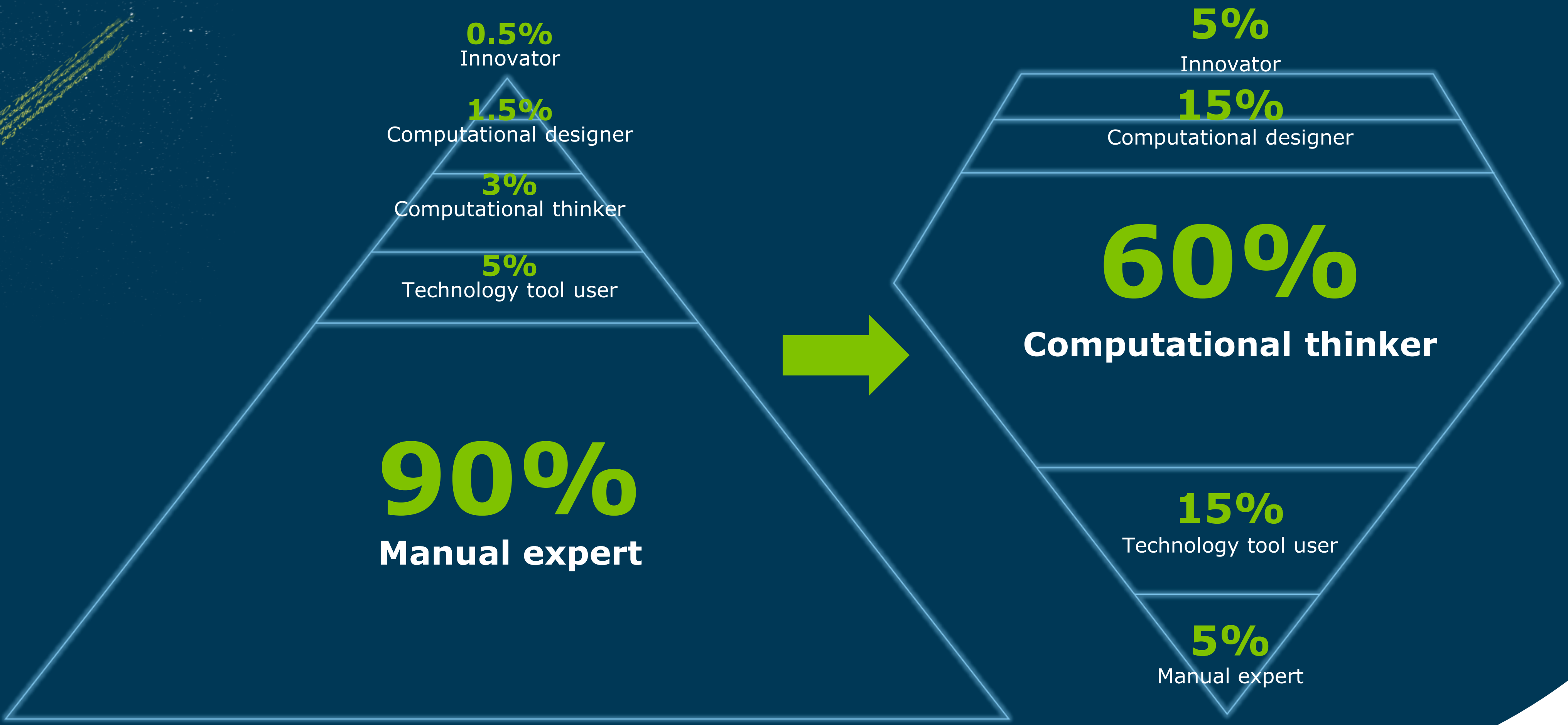
Strategy execution in Q2

Focus sharpened through the Sweden divestment

Execution of the updated strategy moved forward across all four focus areas

- **Empower people:** clearer roles and career structures
- **Grow with customers:** sales model renewed to support multidisciplinary growth
- **Scale digital:** continued focus on product business and international growth
- **Work smart:**
  - Actions to boost project profitability ongoing
  - AI and technology execution became more structured
  - Technology operating model strengthened
  - Technical Consulting Development Services created to scale AI and technology adoption
- **Sustainability** agenda progressing

AI will transform our industry the same way as CAD and BIM once did



AI WILL BE A NATURAL PART OF EVERYTHING SITOWISE DOES — IN EVERY PROJECT, SERVICE AND CUSTOMER INTERACTION

We transform Sitowise into an AI-powered expert organization, combining our talents and technology to increase the customer value.

People
Mindset, learning, courage, leadership

Ways of working
Processes, prioritisation, governance

Technology
Secure, scalable, fit for purpose

Scaling our expertise into **measurable customer and business value** with the use of AI

Where AI creates measurable value

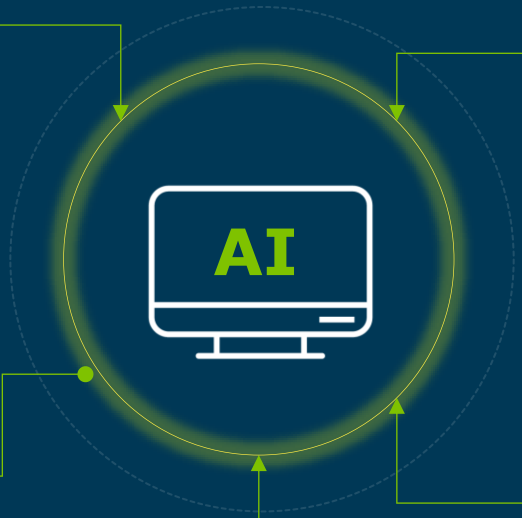
Our aim is to prioritize, develop and scale AI opportunities in the following areas

1. Higher-value expert work

AI reduces routine work and frees experts for higher-value work.

2. Stronger project performance

AI improves planning, control and profitability.



3. Faster digital delivery

AI accelerates software development and quality.

4. Better decisions from data

AI turns data into foresight and action.

5. New AI-enabled services

AI opens new service concepts and customer value.

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Thank you!

Q&A

Sitowise Q3 2026 Result
5 November @8.30 am EET

ir@sitowise.com

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